## EnergyNorth Natural Gas, Inc. d/b/a National Grid NH Call Answering Report August 2013

| <u>Month</u>   | <u>Year</u> | Calls Answered<br>in 30 Seconds | Total Calls<br><u>Answered</u> | % Calls Answered<br>in 30 Sec for Month | % Calls Answered<br>in 30 Sec 12 MTD |
|----------------|-------------|---------------------------------|--------------------------------|---|--------------------------------------|
| September      | 2012        | 11,246                          | 13,075                         | 86.0%                                   | 89.4%                                |
| October        | 2012        | 11,288                          | 14,349                         | 78.7%                                   | 89.8%                                |
| November       | 2012        | 9,307                           | 12,515                         | 74.4%                                   | 89.3%                                |
| December       | 2012        | 7,660                           | 10,029                         | 76.4%                                   | 89.1%                                |
| January        | 2013        | 8,808                           | 11,814                         | 74.6%                                   | 88.7%                                |
| February       | 2013        | 6,951                           | 10,294                         | 67.5%                                   | 85.8%                                |
| March          | 2013        | 9,013                           | 11,279                         | 79.9%                                   | 84.5%                                |
| April          | 2013        | 11,168                          | 12,995                         | 85.9%                                   | 83.9%                                |
| May            | 2013        | 13,902                          | 16,253                         | 85.5%                                   | 83.2%                                |
| June           | 2013        | 11,057                          | 13,089                         | 84.5%                                   | 82.2%                                |
| July           | 2013        | 11,689                          | 12,753                         | 91.7%                                   | 81.9%                                |
| August         | 2013        | 12,562                          | 13,071                         | 96.1%                                   | 82.3%                                |
| 12 Month Total |             | 124,651                         | 151,516                        | 82.3%                                   |                                      |

Note: "Total Calls Answered" include calls answered by a customer service representative (CSR), calls answered by vendor (CCS), and calls completed within the Voice Response Unit (VRU). The time to answer is measured once the customer makes a selection to either speak with a CSR or use the VRU.